

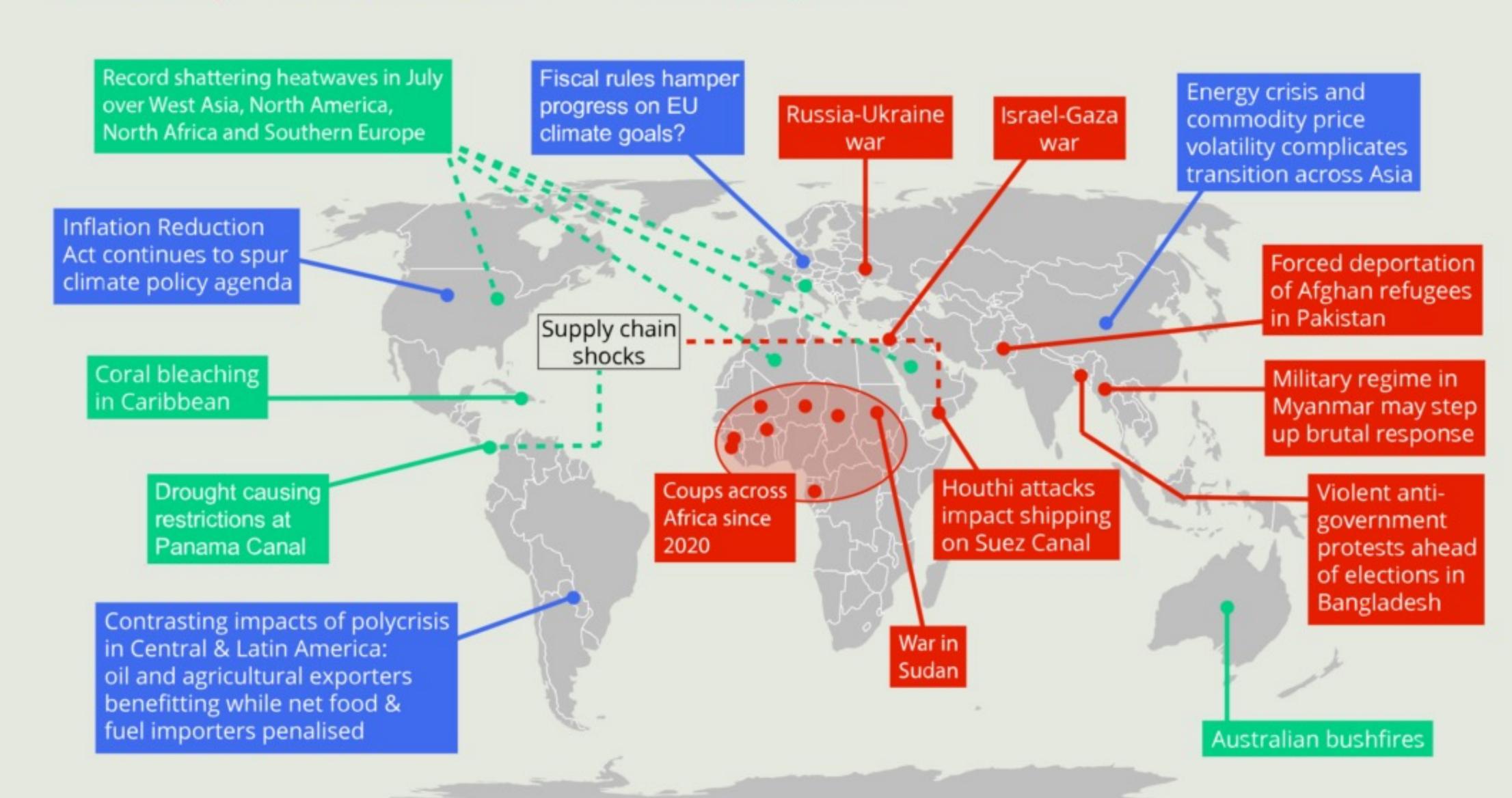
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From Smart to Sentient: The Future of Energy-Intelligent Buildings

Overlapping crises in 2023/24/25

Military, Economic, and Ecological





The History of INOVATION **FOURTH WAVE** FIFTH CYCLES WAVE Petrochemicals THIRD WAVE Electronics Source: Edelson Institute Electricity **Aviation** AI & IoT Chemicals SECOND WAVE **FIRST WAVE** Robots Internal-combustion & drones Steam power Water power engine Clean tech **Textiles** 图 Rail Digital network (Iron Steel Software New media **60 YEARS 55 YEARS 50 YEARS 40 YEARS 30 YEARS** 25 YEARS 1785 1845 1900 1950 1990 2020

ChatGPT Sprints to One Million Users

Time it took for selected online services to reach one million users



* one million backers ** one million nights booked *** one million downloads Source: Company announcements via Business Insider/Linkedin



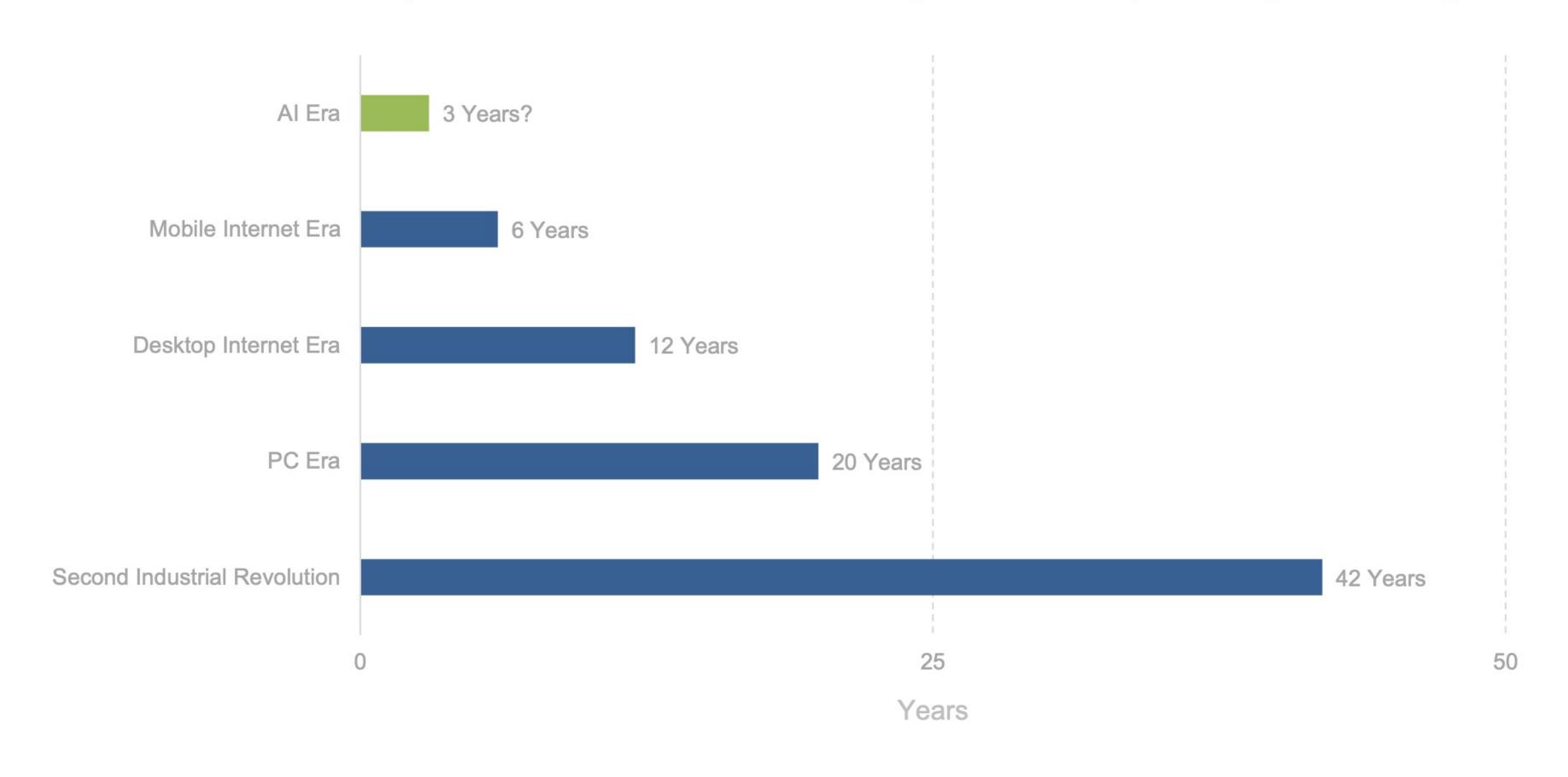




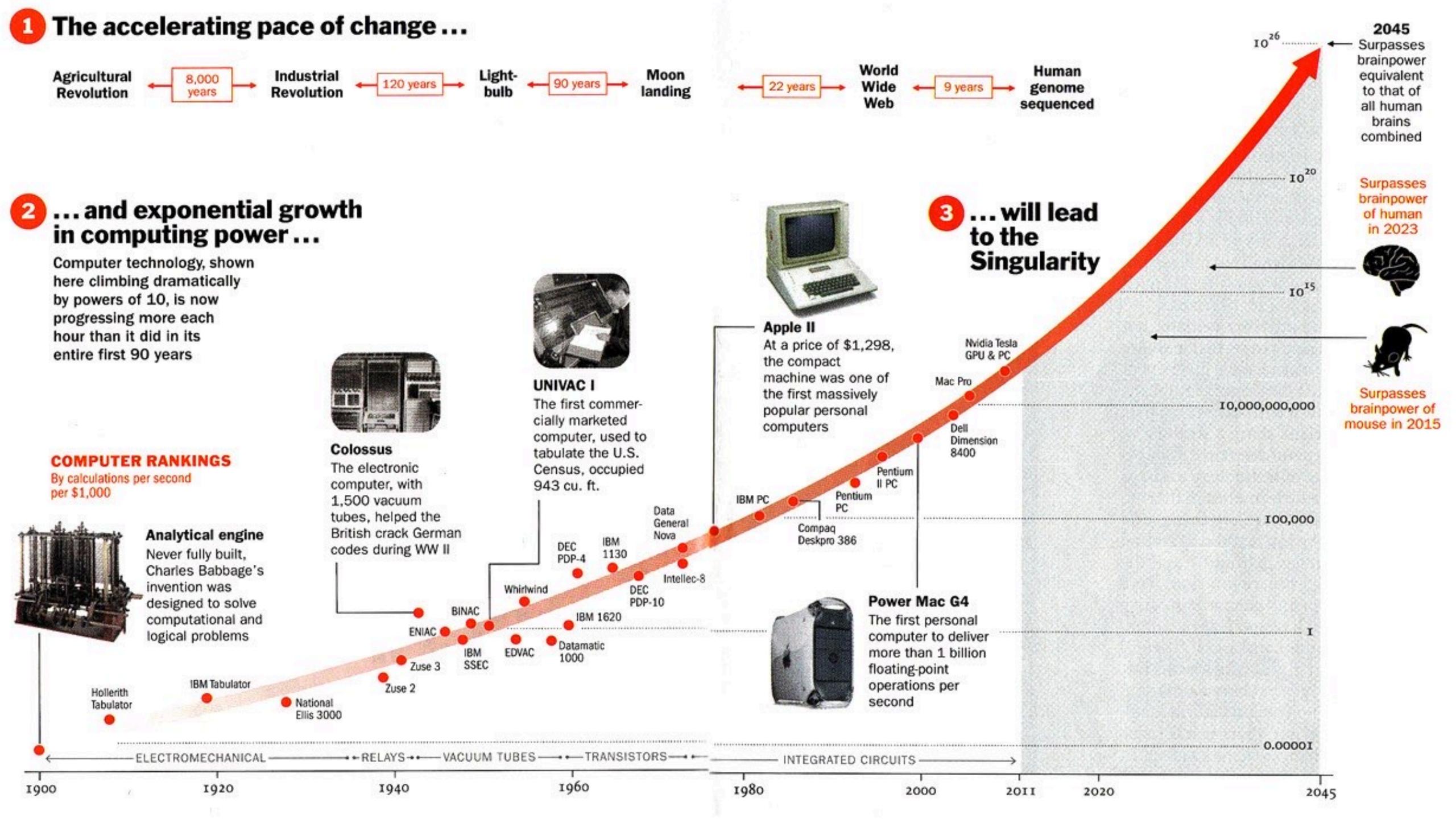


Al User Adoption – Time to 50% Household Penetration = Each Cycle Ramps in ~Half-the-Time...Al Following Pattern

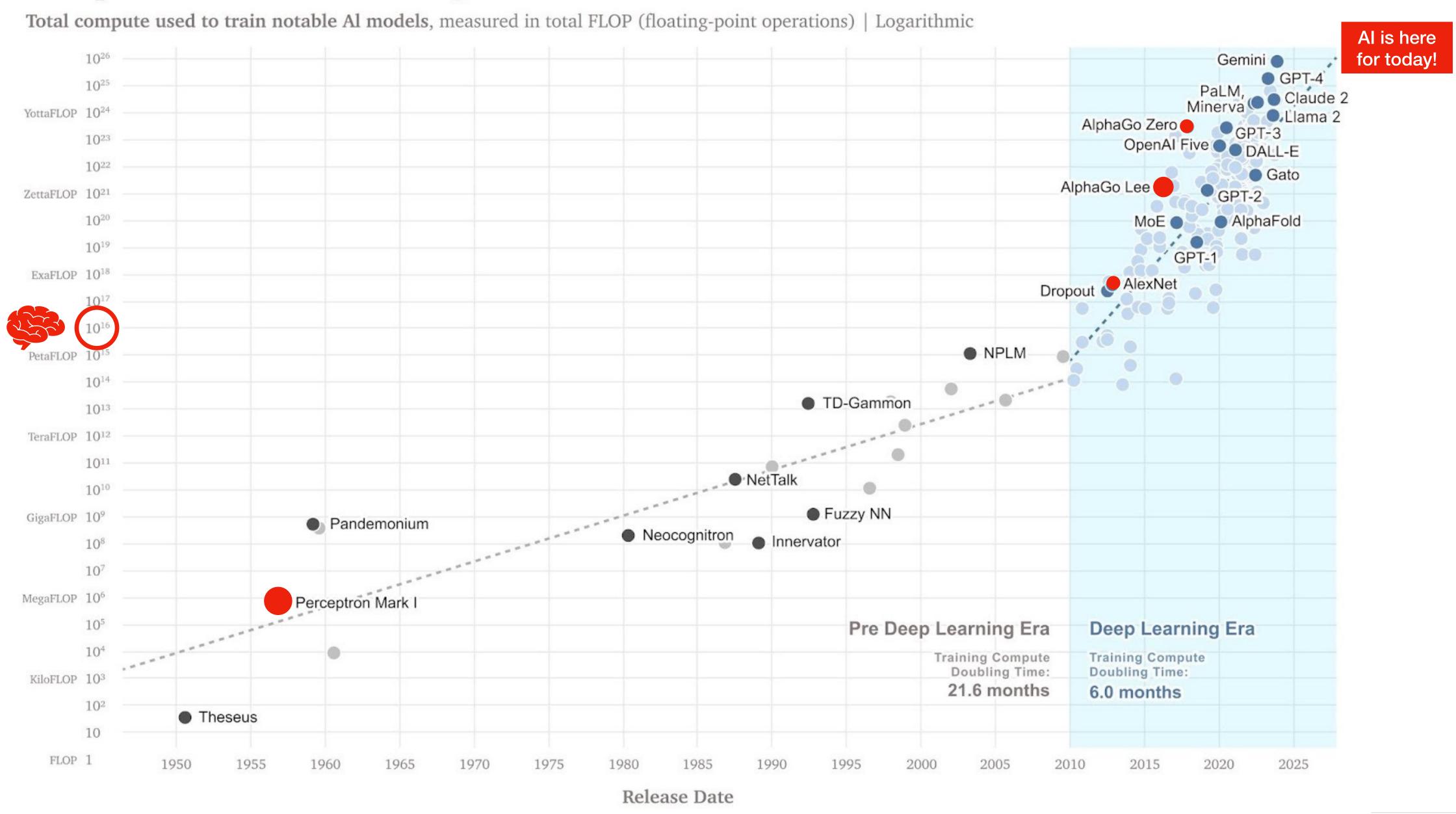
Years to 50% Adoption of Household Technologies in USA, per Morgan Stanley



Note: 3 years for Al Era implies that the time to 50% USA Household Adoption is similarly cut in half from the previous cycle. Source: Morgan Stanley, 'Google and Meta: Al vs. Fundamental 2H Debates' (7/23), Our World in Data, other web sources per MS



Compute Used for AI Training Runs



In times of change learners inherit the world, while the knowers will be beautifully equipped for a world that no longer exists.

Eric Hoffer - American Philosopher

We need to Learn how to Unlearn

<u>Dimitris Dimitris - Futurist</u>

2026 MEGATRENDS

"Any useful idea about the future should appear to be ridiculous."



Jim Dator



With AI and data-rich environments, a different logic emerges: "given what we've learned from the last 10,000 hours of operation and the next 48 hours of weather and pricing signals, this is the optimal trajectory for your building."



From smart to sentient human-centered energy intelligence

The opportunity with AI and advanced analytics is that we can now personalise and dynamically manage these conditions at scale, without exploding energy use. Instead of a single "comfort band" for an entire floor, we can design micro-climates that adapt to real human preferences while maintaining an energy-optimal envelope.



«The Space Between»



Thankyou